

Sales Consultant

Join Our Team as a Sales Consultant at Hayman Partners

Are you passionate about real estate and driven by the thrill of sales? Hayman Partners is seeking a dynamic and experienced Sales Consultant to join our esteemed team. As one of Canberra's leading real estate agencies, we pride ourselves on delivering exceptional service and achieving outstanding results for our clients.

Hayman Partners is a renowned name in the real estate industry, known for our integrity, professionalism, and commitment to excellence. With a proven track record of success, we offer a supportive team environment and ample opportunities for career growth and advancement.

What you will do:

- Actively prospect and cultivate new leads to expand our client base
- Conduct property inspections and guide clients through the sales process
- Provide expert advice and guidance on market trends, property values, and investment opportunities
- Negotiate sales contracts and facilitate smooth transactions
- Build and maintain strong relationships with clients, ensuring their needs are met and expectations exceeded
- Stay updated on industry developments and market conditions to remain competitive and informed

Requirements:

- Previous experience in real estate sales is essential
- Proven track record of achieving sales targets and delivering exceptional customer service
- Strong communication and negotiation skills
- Self-motivated with a drive to succeed in a fast-paced environment
- Knowledge of the local real estate market and regulatory requirements
- Current real estate license or willingness to obtain one

Why join us?

- Competitive remuneration package with attractive commission structure

- Ongoing training and professional development opportunities
- Supportive team culture with a focus on collaboration and success
- Access to industry-leading technology and marketing resources
- Opportunity to work with a reputable and established brand in the Canberra real estate market

If you are a motivated and results-driven individual with a passion for real estate sales, we want to hear from you! Take the next step in your career and join the Hayman Partners family. Apply now by submitting your resume and cover letter detailing your relevant experience and why you would be the perfect fit for this role.

Hayman Partners is an equal opportunity employer and welcomes applicants from diverse backgrounds.

For more information please contact Belinda Martin, Operations Manager on 0427 720 105 or apply via our website. <https://haymanpartners.com.au/careers/>